

# INSPIREMD, INC.

## **FORM 8-K** (Current report filing)

Filed 01/19/21 for the Period Ending 01/19/21

|             |   |
|-------------|---|
| Telephone   | (888) 776-6804  |
| CIK         | 0001433607  |
| Symbol      | NSPR  |
| SIC Code    | 3841 - Surgical and Medical Instruments and Apparatus |
| Industry    | Medical Equipment, Supplies & Distribution            |
| Sector      | Healthcare  |
| Fiscal Year | 12/31   |

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported):** January 19, 2021

**InspireMD, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-35731**  
(Commission  
File Number)

**26-2123838**  
(IRS Employer  
Identification No.)

**4 Menorat Hamaor St.  
Tel Aviv, Israel**  
(Address of principal executive offices)

**6744832**  
(Zip Code)

**(888) 776-6804**  
(Registrant's telephone number, including area code)

**N/A**  
(Former Name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| <b>Title of each class</b>                                   | <b>Trading Symbol(s)</b> | <b>Name of exchange on which registered</b> |
|--|--------------------------|---|
| Common Stock, par value \$0.0001 per share                   | NSPR                     | NYSE American                               |
| Warrants, exercisable for one share of Common Stock          | NSPR.WS                  | NYSE American                               |
| Series B Warrants, exercisable for one share of Common Stock | NSPR.WSB                 | NYSE American                               |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01 Regulation FD Disclosure.**

InspireMD, Inc. (the “Company”), from time to time, intends to present and/or distribute to the investment community and utilize at various industry and other conferences a slide presentation, which is attached hereto as Exhibit 99.1. The Company undertakes no obligation to update, supplement or amend the materials attached hereto as Exhibit 99.1.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed “filed” for the purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by reference in such a filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

| <b>Exhibit<br/>Number</b> | <b>Description</b>   |
|---------------------------|--|
| 99.1                      | <a href="#">Slide Presentation of InspireMD, Inc. dated January 2021 (furnished herewith pursuant to Item 7.01).</a> |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**InspireMD, Inc.**

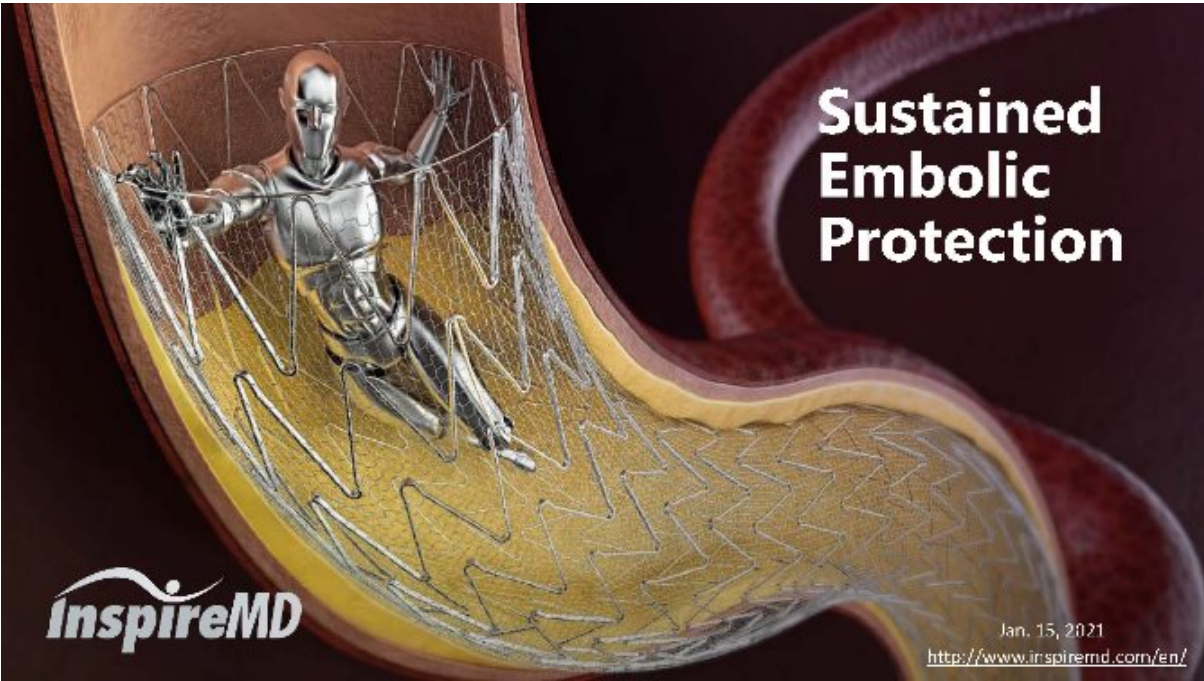
Date: January 19, 2021

By: /s/ Craig Shore

Name: Craig Shore

Title: Chief Financial Officer

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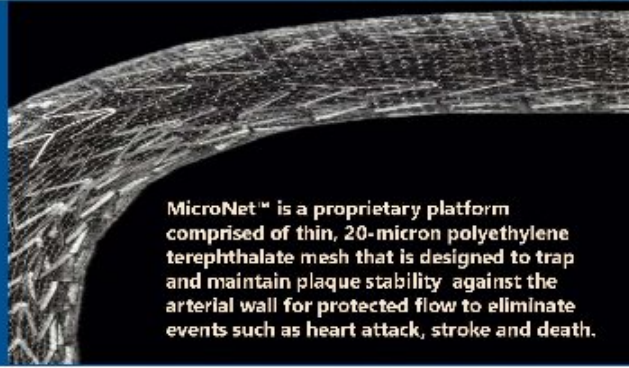
## Disclaimers

This presentation contains "forward looking statements." Such statements may be preceded by the words "intends," "may," "will," "plans," "expects," "anticipates," "projects," "predicts," "estimates," "aims," "believes," "hopes," "potentially" or similar words. Forward looking statements are not guarantees of future performance, are based on certain assumptions and are subject to various known and unknown risks and uncertainties, many of which are beyond the Company's control, and cannot be predicted or quantified and consequently, actual results may differ materially from those expressed or implied by such forward looking statements. Such risks and uncertainties include, without limitation, risks and uncertainties associated with (i) market acceptance of our existing and new products, (ii) negative clinical trial results or lengthy product delays in key markets, (iii) an inability to secure regulatory approvals for the sale of our products, (iv) intense competition in the medical device industry from much larger, multinational companies, (v) product liability claims, (vi) product malfunctions, (vii) our limited manufacturing capabilities and reliance on subcontractors for assistance, (viii) insufficient or inadequate reimbursement by governmental and other third party payors for our products, (ix) our efforts to successfully obtain and maintain intellectual property protection covering our products, which may not be successful, (x) legislative or regulatory reform of the healthcare system in both the U.S. and foreign jurisdictions, (xi) our reliance on single suppliers for certain product components, (xii) the fact that we will need to raise additional capital to meet our business requirements in the future and that such capital raising may be costly, dilutive or difficult to obtain and (xiii) the fact that we conduct business in multiple foreign jurisdictions, exposing us to foreign currency exchange rate fluctuations, logistical and communications challenges, burdens and costs of compliance with foreign laws and political and economic instability in each jurisdiction. More detailed information about the Company and the risk factors that may affect the realization of forward looking statements is set forth in the Company's filings with the Securities and Exchange Commission (SEC), including the Company's Annual Report on Form 10-K and its Quarterly Reports on Form 10-Q. Investors and security holders are urged to read these documents free of charge on the SEC's web site at <http://www.sec.gov>. The Company assumes no obligation to publicly update or revise its forward looking statements as a result of new information, future events or otherwise.

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities in any state or other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or other jurisdiction.

## ■ About InspireMD

InspireMD is a commercial-stage medical device company focused on stroke prevention in patients with carotid artery disease and treatment of other minimally invasive indications utilizing an integrated embolic protection stent platform.










MicroNet™ is a proprietary platform comprised of thin, 20-micron polyethylene terephthalate mesh that is designed to trap and maintain plaque stability against the arterial wall for protected flow to eliminate events such as heart attack, stroke and death.

- The company develops, manufactures and commercializes a portfolio of embolic protection systems
- MicroNet™, a key differentiator of InspireMD's commercial products, is revolutionizing the field of vascular stenting
- Today, InspireMD is a global company traded in the NYSE under NSPR

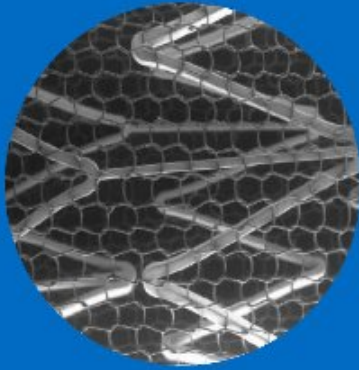


## Our Leadership

|   |  |   |
|---|--|---|
| <p><b>Marvin L. Sloeman</b><br/>President and CEO</p> | <p>Mr. Sloeman has over 30 years of experience in the medical device industry with focused leadership in commercialization and international market development in both public and privately held companies. He has had senior management roles in a variety of public and privately held companies.</p>   |  |
| <p><b>Craig Shore</b><br/>CFO</p>                     | <p>Mr. Shore has over 25 years of experience in financial management in the United States, Europe and Israel. He has served in various senior financial and general management roles at General Electric, Dun and Bradstreet, Pfizer Pharmaceuticals and Bristol Myers Squibb.</p>   |  |
| <p><b>Paul Stuka</b><br/>Chairman</p>                 | <p>Mr. Stuka was named to the Board of Directors in August of 2011 and serves as Chairman of the Board of Directors. Mr. Stuka is a Managing Member of Osiris Partners and a 30+ year investment industry veteran.</p>   |  |
| <p><b>Michael Berman</b><br/>Director</p>             | <p>Mr. Berman is a successful entrepreneur within the medical device industry. He joined Scimed in 1986, leading its marketing activities until its merger with Boston Scientific in 1995. From 1995-2000, he served as President of Boston Scientific/Scimed.</p>   |  |
| <p><b>Campbell Rogers, M.D.</b><br/>Director</p>      | <p>Dr. Rogers currently serves as the CMO of HeartFlow, Inc., a private cardiovascular diagnostics company based in California.</p>  |  |
| <p><b>Thomas Keator</b><br/>Director</p>              | <p>Mr. Keator is CEO of Keator Search Group, Inc., a private executive search firm specializing in sales force placement for medical, dental and diagnostic device companies. He spent 28 years at KPMG LLP.</p>   |  |
| <p><b>Gary Roubin, M.D., Ph.D.</b><br/>Director</p>   | <p>Dr. Roubin was named to the board of Directors in October 2020. Dr. Roubin has co-authored more than 280 clinical publications and has contributed to 20 textbooks in the fields of Interventional Cardiology and Vascular Surgery. He was a key contributor in the CREST trial which has validated the use of carotid stents for the treatment of carotid artery stenosis.</p> |  |



## InspireMD Pipeline



Proprietary MicroNet™  
Technology

### Commercial Stage

#### Stroke Protection: CGuard™ EPS

The CGuard™ Carotid Stent with Embolic Prevention System (EPS) is designed to improve patient safety through sustained embolic protection<sup>1,2</sup> using our MicroNet™ technology.

#### Myocardium Protection: MGuard™ EPS

The MGuard™ EPS, integrated with MicroNet™, is designed to trap and seal thrombus and ruptured plaque, preventing embolization and optimize flow.

### Developing Products

#### Carotid Treatment:

CGuard Accessory Access / Delivery Devices

### Expansion Opportunities

#### Peripheral Treatment: PGuard™ EPS US

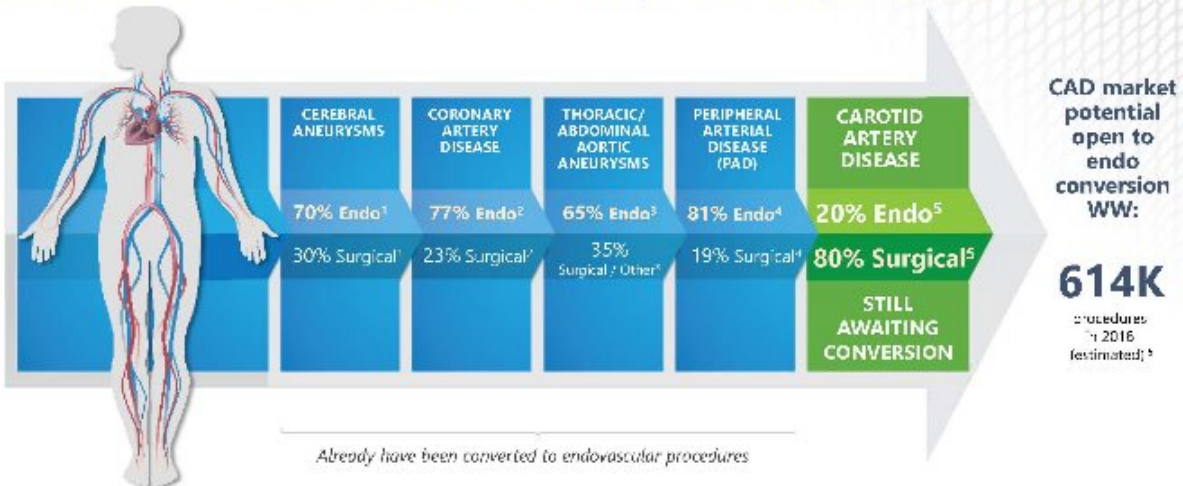
#### Neuro Treatment:

NGuard™

References: 1. Munkel, Peter. PMA19/204 Study for percutaneous transluminal angioplasty (PTA) for peripheral artery disease (PAD). Accumulating long-term evidence for stent-recovered stent safety and stroke severity on efficacy. Presentation at ESC Congress 2019, Paris, France, 31 August 2019 to 4 September 2019. 2. Wang, Cecelia. Endovascular Treatment of Carotid Artery Stenosis. J Endovasc Ther. 2017;20(11):130-137.



# Endovascular Procedures: Landscape and InspireMD Potential



\*Lynch, J. Neurological Society of Conversion of Aneurysms and Aortic Aneurysms with endovascular treatment. *Journal of Vascular Medicine and Biology*. 2015;27(5):414-422.  
 †Lynch, J. Endovascular and Surgical Treatment of Coronary Artery Disease. *Journal of Vascular Medicine and Biology*. 2015;27(5):414-422.  
 ‡Lynch, J. Endovascular and Surgical Treatment of Thoracic and Abdominal Aortic Aneurysms. *Journal of Vascular Medicine and Biology*. 2015;27(5):414-422.

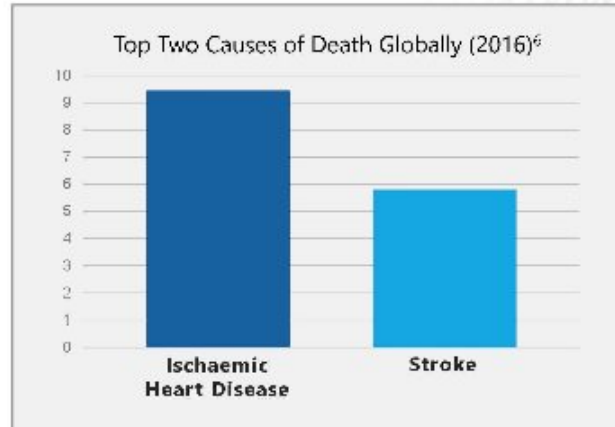
§Lynch, J., Chhabra, S.R., Choudry, G.C., Deitelmaier, G.A., Park, L., Rao, M.G., & Lumsden, J.H. (2015). Endovascular and Surgical Treatment of Peripheral Artery Disease in the Medical Population. *ASAIO Journal*. 2015;65(11):1042-1050.  
 ¶2017 InspireMD Commercial Model Report



# Stroke is the Second Biggest Cause of Death Globally

An estimated 15 million people suffer from stroke annually<sup>1</sup>

- 6.2 million deaths<sup>2</sup>
- 5 million people left permanently disabled<sup>1</sup>
- \$34 billion associated with stroke management in the US alone<sup>3</sup>
- ~85% of all strokes are ischemic strokes, which result from a lack of blood flow to the brain<sup>4</sup>
- Carotid artery disease (CAD) is a major risk factor for stroke
- ~20% of all ischemic strokes are estimated to be caused by CAD (2.2-2.4 million)<sup>5</sup>



<sup>1</sup> <https://www.ahajournals.org/doi/full/10.1161/STROKEAHA.116.014000>

<sup>2</sup> <https://www.ahajournals.org/doi/full/10.1161/STROKEAHA.116.014000>

<sup>3</sup> <https://www.ahajournals.org/doi/full/10.1161/STROKEAHA.116.014000>

<sup>4</sup> <https://www.ahajournals.org/doi/full/10.1161/STROKEAHA.116.014000>

<sup>5</sup> <https://www.ahajournals.org/doi/full/10.1161/STROKEAHA.116.014000>

<sup>6</sup> <https://www.ahajournals.org/doi/full/10.1161/STROKEAHA.116.014000>

## ■ THE PROBLEM: Risks with Existing Approaches to CAD

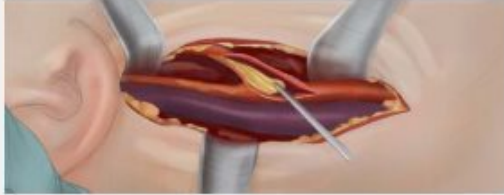
Surgery (CEA) and conventional Carotid Artery Stenting (CAS) both come with risks

### Carotid Endarterectomy (CEA)

Surgical Approach

#### Risk of complications:

- Myocardial infarction risk<sup>1</sup> (heart attack)
- Cranial nerve injury risk<sup>2</sup> (vertigo, hearing loss, paralysis, etc)
- Esthetic concern



### Carotid Artery Stenting (CAS)

Conventional Approach (Bare Stent)

#### Risk of complications:

- Procedural and post-procedural increase in minor stroke risk<sup>1</sup>

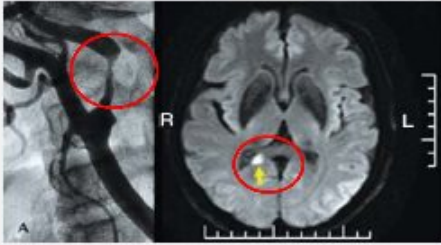



Based on the **CREST** clinical trial data<sup>1</sup>, in which only conventional carotid stents were used vs. surgery

<sup>1</sup> CREST Trial. N Engl J Med 2010;362:11-23  
<sup>2</sup> Complication: 2012-12-22/25/26/26/26/26

## THE PROBLEM: Risk of Embolism Following Conventional CAS

### MRI reveals post-procedural cerebral embolization

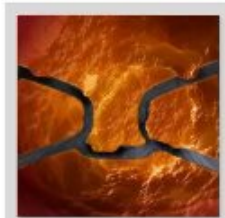
| Pre Procedure   |                                     | Post Procedure<br>with Conventional Stent  |  |
|---|-------------------------------------|--|--|
|  | 90% occlusion of the carotid artery |  | MRI reveals new multiple micro-infarcts (obstructions) due to liberation of embolic particles <sup>1</sup> |
| MRI of a pre-existing white matter infarction (obstruction)                       |                                     | Successful opening of the carotid artery   |  |

Approximately 2/3 of neurovascular events (stroke, TIA) occur after the procedure takes place.<sup>2</sup>

1. *Cerebral. Eur. J. Neurosurg.* 2010; 21(2): 193-94.  
2. *Stroke. Eur. J. Neurosurg.* 2010; 21(2): 193-94.

## OUR SOLUTION: Proprietary MicroNet™ Technology

New mesh covered stent that offers superior plaque coverage when compared to conventional stent approaches



**Conventional Stent:**  
Bare or dual layer approach, with plaque protrusion risk

vs.

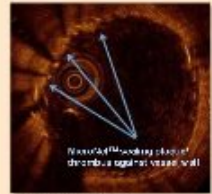


**New Covered Stent:**  
Stents are covered in MicroNet™



Plaque protrudes between stents

Image courtesy of InspireMD



MicroNet™ locking plaque/thrombus against vessel wall

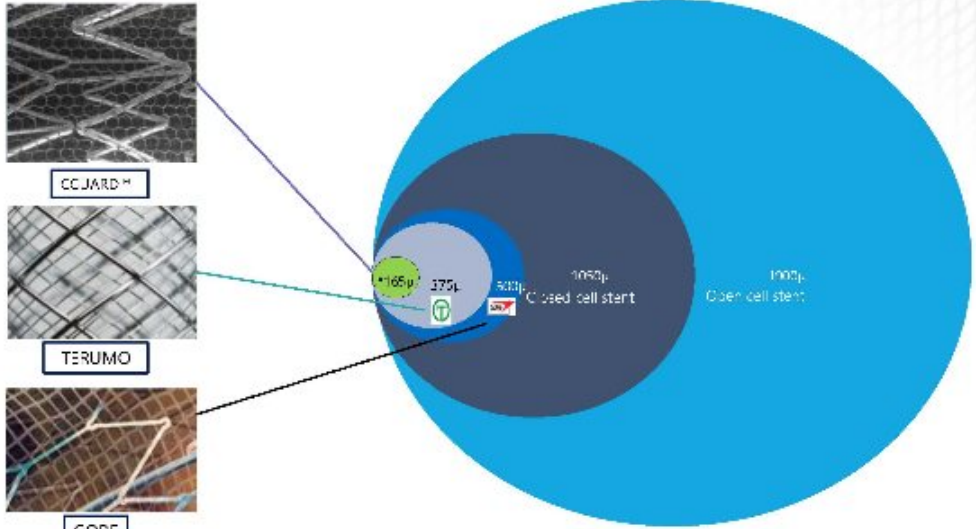
Image courtesy of InspireMD

### MicroNet™: an Embolic Prevention System (EPS) for Ultimate Thrombus Protection

- **Ultrathin flexible mesh** sleeve, designed to expand seamlessly during stent deployment
- Net **captures and locks** thrombus and plaque materials against the arterial wall
- Prevents thrombus or plaque fragments dispersing, **avoids debris** entering the bloodstream
- Acts as a mechanical barrier to prevent **plaque protrusion**



# Mechanics Translate to Clinical Results



\* Average in linear expanded state

Med. Dr. M.D. Dr. Ugo Oberlin, M.D. Coronary Bypass and Percutaneous Coronary Intervention  
Duke University Medical Center, Durham, NC, USA. © 2015. All rights reserved. InspireMD

# CGuard™ Shows Superiority Over Terumo RoadSaver at 1yr

## META-ANALYSIS PUBLICATION UPDATE:

Patient level meta-analysis, 568 patients / 4 trials (both symptomatic and asymptomatic)



CGuard on track, demonstrating SUPERIORITY

DUAL LAYER STENT 1 YEAR DATA (cumulative results according to Stent Platform: <https://doi.org/10.1016/j.jcin.2020.03.045>)

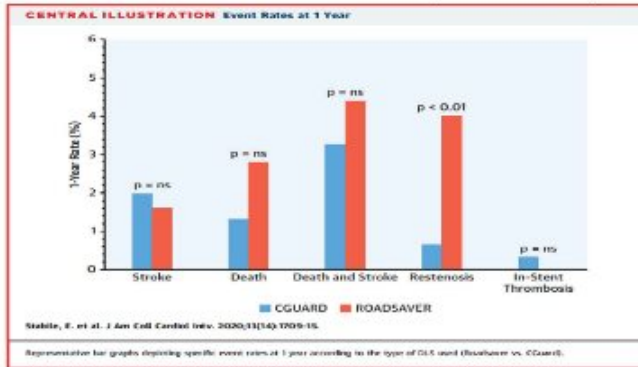


Table 1. *J Am Coll Cardiol Intv.* 2020;12(14):1709-15.



# Carotid Solution: Our Well Studied Mesh-Covered Technology

More than 1,500 patients in Clinical Publications and Studies

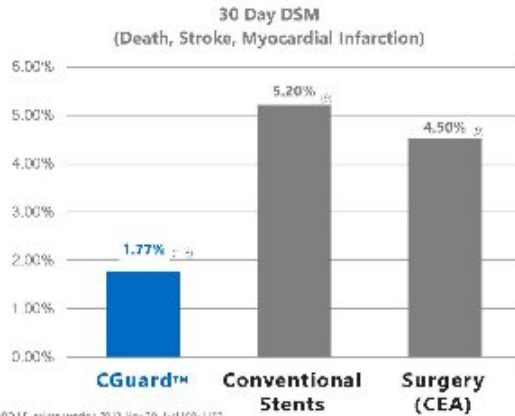


## ■ Timeline Growth: From Alternative Stent to New Gold Standard

| YEAR    | STUDY            | PUBLICATION HIGHLIGHTS  | CGUARD'S STANDING<br>(Known & Anticipated)  |
|---------|------------------|---|---|
| 2015    | CARENET          | Safety, Efficacy & Neuroprotection over other stents data   | <input checked="" type="checkbox"/> CGuard evaluated as new approach to CAS       |
| 2016    | PARADIGM         | All comers population; Excellent clinical results   |   |
| 2017    | CASANA           | Large surgical center; Clinical results over conventional stents historical data                            |   |
| 2017    | WISSGOTT         | Clinical & mechanical assessment; Mechanical advantages vs competitive stents                               | <input checked="" type="checkbox"/> CGuard demonstrates best performance in field |
| 2017    | IRON-GUARD 1     | Real world multicentric 30d results; Excellent clinical results in multicentric                             |   |
| 2019    | WISSGOTT 10MM    | "One-Size-Fit-All" (OSFA); 10 mm CGuard OSFA demonstrates safety and efficacy                               |   |
| 2019    | IRON-GUARD 1     | Real world multicentric 1y results; Excellent long-term results in multicentric                             |   |
| 2020    | IRON GUARD 2     | Large real world multicentric; Large Multicentric Best-in-Class clinical results                            | <input type="checkbox"/> CGuard demonstrates superiority to other stents          |
| 2021    | CGuard-TCAS      | CGuard Trans-Cervical excellent results   |   |
| 2021    | IRON GUARD 2     | 12-month 733 pts clinical results   |   |
| 2021    | SIBERIA          | Randomized Trial; CGuard demonstrates Neuroprotection vs Conventional stents                                |   |
| 2021    | ONE SIZE-FIT-ALL | CGuard 150 pts 12m-FU   |   |
| 2021-24 | PARADIGM Extand  | CGuard in all-comers 550 pts 30d/5y FU  |   |
| 2021    | Meta-Analysis    | CGuard superior to Other Stents at 1y-FU  |   |
| 2021    | Meta-Analysis    | CGuard superior to CEA at 1y-FU   |   |
| 2021    | OCTOPUS          | OCT comparison CGuard vs CEA; CGuard superior post-intervention OCT than CEA                                |   |
| 2022    | OPTIMA           | IVUS assessment after CGuard; Anticipated Plaque exclusion demonstrated                                     |   |
| 2022    | FLOW-GUARD       | Use of CGuard as flow diverter in very high-risk patients beyond carotids; Potential new CGuard indications | <input type="checkbox"/> CGuard demonstrates superiority to surgery               |

## ■ CGuard™ EPS Yields Superior Clinical Outcomes

When compared with Conventional Stents and Surgery (CEA), CGuard™ trends Superior

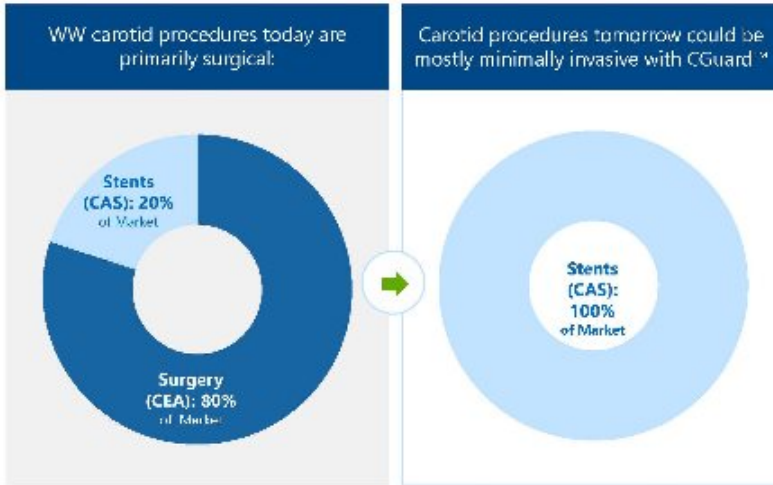


1. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
2. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
3. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
4. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
5. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
6. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
7. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
8. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17  
9. IS21, SUBMITTAL, 2017, 11/29/17, 11/29/17

- CGuard™ has a superior profile versus historical data on both conventional carotid stents and surgery
- CGuard™ is a next generation stent supported by a strong and growing body of clinical data
- 8 completed clinical trials and 3 ongoing trials
- NO MAJOR STROKE with CGuard™ (Minor stroke in 21/1,635 pts in 8 studies (1.28%))

## ■ A Billion Dollar Market Opportunity

Our MicroNet™-covered stents like CGuard™ could become the new gold standard



2017 - Interleukin Research in Medicine and Market Share  
CAS = Carotid Artery Stenting  
CEA = Carotid Endarterectomy

- 2.2M diagnosed (and potentially as many as 13 million undiagnosed) with carotid artery disease (CAD)
- 2017: ~600,000 patients with high grade carotid stenosis (HGCS) required interventions for CAD
- At present, ~80% are surgically treated CEA
- At a price of \$1,650 per stent, the addressable market is estimated to be more than \$1 billion

## ■ Commercial Footprint (Dark Blue)



- Active Selling in 33 Countries
- Over 90% of sales are through channel partners / distributors
- Short Term Expansion Brazil and France
- New countries development include Japan, S Korea and China
- IDE approval in September 2020; targeting initiation of US trial in 2021

## ■ Growth Pathway to the U.S. Market

- U.S. Market Opportunity<sup>\*</sup>
  - Size: 192K High Grade Carotid Artery Stenosis (HGCS) interventions in 2017
  - Opportunity: At a price of \$1,650 per stent, the addressable market is estimated to be approximately **5317 million**
- Executing on Approval of FDA PMA for U.S. Market Entry
  - Estimated cost +/- \$15MM
  - The objective of this pivotal study is to evaluate the safety and efficacy of the iGuard™ Carotid Stent System in the treatment of carotid artery stenosis in **symptomatic and asymptomatic** patients undergoing carotid artery stenting (CAS) to a performance goal\*\* developed from published CAS literature.
  - **315 Patients / 395 Total** will Roll in
  - Up to **40 Centers** (25% planned for European enrollment)
  - 12–15-month enrollment, 12-month follow-up
  - Contracted CRO: **HCC (Health Care Consultants)** specializing in Carotid trial execution
  - Primary Investigator Identified
  - Supporting advisory from **Christina Brennan, M.D.** and **Gary Roubin, M.D.** (InspireMD Director)

<sup>\*</sup> 2017 Health Research International Market Report

<sup>\*\*</sup> The primary endpoint of the study will be the composite of the following incidence of the following major adverse events: death (all-cause mortality), stroke, and myocardial infarction (MI) through 30-day post-procedure, based on the clinical events committee (CEC) adjudication; and ipsilateral stroke from 31–365-day follow-up, based on Clinical Events Committee (CEC) adjudication.

■ Our Lead Product, CGuard™ - Advancing Rapidly

**31%**

growth of  
CGuard™  
portfolio in Q4  
2019

**20,000+**

Total protected  
stents sold to date  
with excellent  
clinical results

CGuard™ has potential  
to become the new  
standard-of-care for  
carotid indications

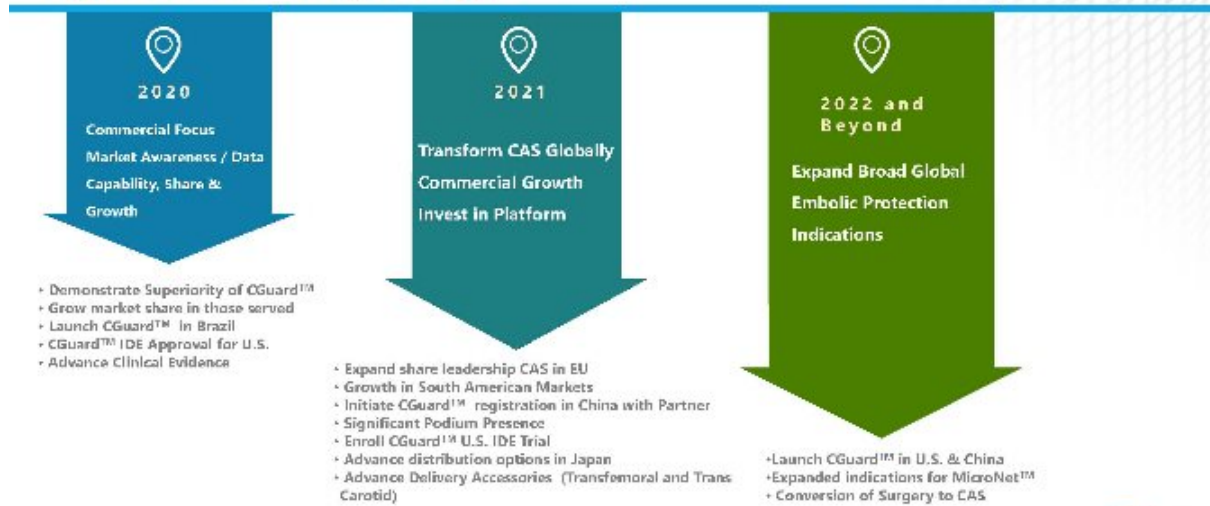
\*Achieved clinical  
milestones;  
neuroprotective vs other  
carotid artery stenting  
(SIBERIA)





## Our Advancement Roadmap / Milestones

### Key Value Drivers and Strategic Pathways





## ■ Our Robust Intellectual Property Portfolio

Proprietary platform technology supported by IP

| Patent Rights | Issued | Allowed | Pending |
|---------------|--------|---------|---------|
| USA           | 14     | 1       | 3       |
| Rest of World | 38     | 0       | 3       |

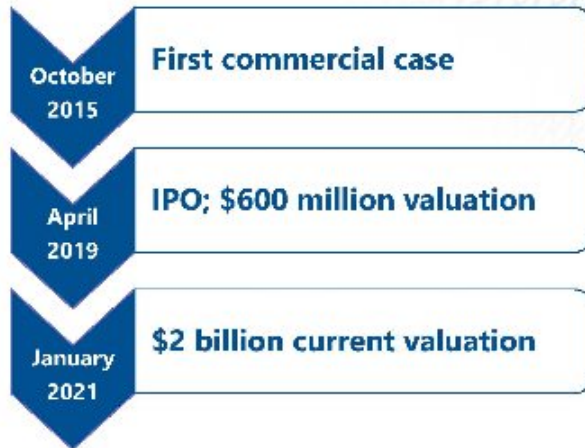
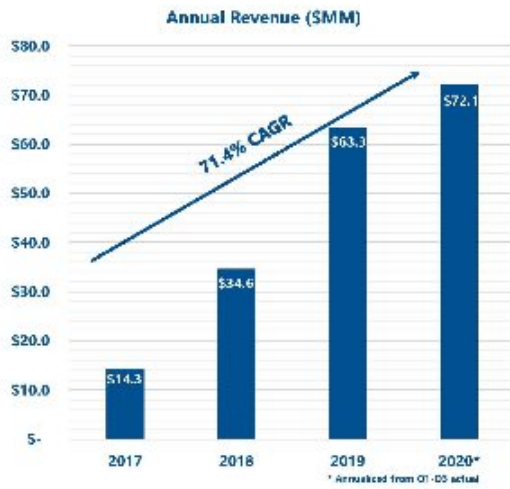
- InspireMD will continue to strengthen and broaden its patent protection globally to enable future pipeline products

# Our Business and Market Development

## Strategic Targets for Merger or Acquisition



## ■ The carotid space is seeing investment

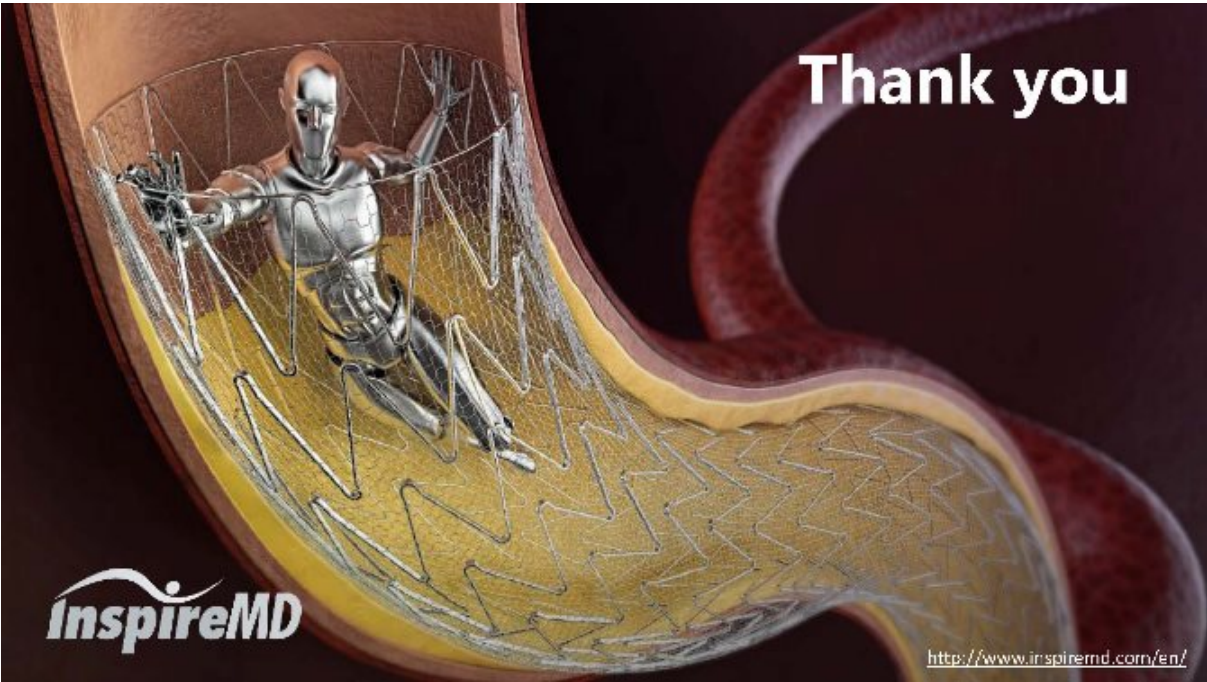


## ■ Summary Financials

| NYSE AMERICAN  | NSPR     |
|--|----------|
| Stock Price (1/13/21):   | \$0.66   |
| Average volume:  | 5.1 M    |
| Shares outstanding (1/13/21):  | 61.7 M   |
| Shares outstanding including full conversion of preferred shares (1/12/21):    | 64.8 M   |
| Market capitalization including full conversion of preferred shares (1/12/21): | \$42.8 M |
| Cash (12/31/20)*:  | \$12.6 M |

\* Subject to PwC annual audit; does not include the \$5.8 million received pertaining to final sales of the priority existing ATM

**Thank you**



**InspireMD**

<http://www.inspiremd.com/en/>