

# **INSPIREMD, INC.**

FORM	8-K
(Current repo	rt filing)

### Filed 07/11/12 for the Period Ending 07/05/12

Telephone (888) 776-6804
CIK 0001433607
Symbol NSPR
SIC Code 3841 - Surgical and Medical Instruments and Apparatus
Industry Medical Equipment, Supplies & Distribution
Sector Healthcare
Fiscal Year 12/31

Powered By EDGAR Online

http://www.edgar-online.com

© Copyright 2020, EDGAR Online, a division of Donnelley Financial Solutions. All Rights Reserved. Distribution and use of this document restricted under EDGAR Online, a division of Donnelley Financial Solutions, Terms of Use.

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 5, 2012

### **InspireMD**, Inc.

(Exact Name of Registrant as Specified in Charter)

000-54335

Delaware (State or other jurisdiction of incorporation)

(Commission File Number)

26-2123838 (IRS Employer Identification No.)

4 Menorat Hamaor St. Tel Aviv, Israel

(Address of principal executive offices)

67448 (Zip Code)

Registrant's telephone number, including area code: 972-3-691-7691

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4 (c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 7.01 Regulation FD Disclosure.

Attached hereto as Exhibit 99.1 is a PowerPoint presentation that InspireMD, Inc. will present at the JMP Securities Healthcare Conference in New York on Thursday, July 12, 2012.

The information furnished in this Item 7.01, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

### Item 8.01 Other Events.

On July 5, 2012, InspireMD, Inc. issued a press release announcing that it will present at the JMP Securities Healthcare Conference in New York on Thursday, July 12, 2012. A copy of this press release is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Description			
99.1	Investor Presentation			
99.2	Press Release dated July 5, 2012.			

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### **INSPIREMD, INC.**

Date: July 11, 2012

By: /s/ Craig Shore

Name: Craig Shore Title: Chief Financial Officer

### EXHIBIT INDEX

Exhibit Number	
99.1	Inv
99.2	Pre

Investor Presentation Press Release dated July 5, 2012. Description



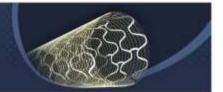
# Disclaimer

#### Forward-Looking Statements:

This presentation contains "forward-looking statements." Such statements may be preceded by the words "intends," "may," "will," "plans," "expects," "anticipates," "projects," "predicts," "estimates," "aims," "believes," "hopes," "potential" or similar words. Forward-looking statements are not guarantees of future performance, are based on certain assumptions and are subject to various known and unknown risks and uncertainties, many of which are beyond the control of InspireMD, Inc. (the "Company"), and cannot be predicted or quantified and consequently, actual results may differ materially from those expressed or implied by such forward-looking statements. Such risks and uncertainties include, without limitation, risks and uncertainties associated with (i) market acceptance of the Company's existing and new products, (ii) negative clinical trial results or lengthy product delays in key markets, (iii) an inability to secure regulatory approvals for the sale of the Company's products, (iv) intense competition in the medical device industry from much larger, multi-national companies, (v) product liability claims, (vi) the Company's limited manufacturing capabilities and reliance on subcontractors for assistance, (vii) insufficient or inadequate reimbursement by governmental and other third party payors for the Company's products, (viii) the Company's efforts to successfully obtain and maintain intellectual property protection covering its products, which may not be successful, (ix) legislative or regulatory reform of the healthcare system in both the U.S. and foreign jurisdictions, (x) the Company's reliance on single suppliers for certain product components, (xi) the fact that the Company will need to raise additional capital to meet its business requirements in the future and that such capital raising may be costly, dilutive or difficult to obtain and (xii) the fact that the Company conducts business in multiple foreign jurisdictions, exposing it to foreign currency exchange rate fluctuations, logistical and communications challenges, burdens and costs of compliance with foreign laws and political and economic instability in each jurisdiction. More detailed information about the Company and the risk factors that may affect the realization of forward-looking statements is set forth in the Company's filings with the Securities and Exchange Commission ("SEC"), including the Company's Annual Report on Form 10-K and its Quarterly Reports on Form 10-Q. Investors and security holders are urged to read these documents free of charge on the SEC's web site at. www.sec.gov. The Company assumes no obligation to publicly update or revise its forward-looking statements as a result of new information, future events or otherwise.



# **Company Highlights**



Novel Technology Platform	<ul> <li>MGuard<sup>™</sup> designed to transform the current standard of care</li> <li>25,000 stents sold; Physician driven</li> <li>Data to date compares favorably to published standard of care data</li> </ul>		
Significant Market Opportunity	<ul> <li>\$1.7B market, addressing unmet need</li> <li>Favorable demographics for growth</li> </ul>		
Commercial Stage, Global Distribution	<ul> <li>Currently selling in 30 countries; CE Mark clearance 2007 &amp; 2010</li> <li>~\$6 million in Revenue in 2011</li> </ul>		
Intellectual Property	<ul> <li>1 patent granted, 8 pending, covering all key aspects of core technology</li> <li>Freedom to Operate legal opinion</li> </ul>		
Experienced Management	<ul> <li>Proven track record</li> <li>Sol Barer, Chairman of the Board, former Chairman and CEO of Celgene</li> </ul>		
Near Term Clinical Trials	<ul> <li>Completed enrollment of MASTER trial (Randomized study)         <ul> <li>Top line data in 2H 2012</li> </ul> </li> <li>FDA trial to begin enrollment in Q4 2012         <ul> <li>PMA filing in 2016</li> </ul> </li> </ul>		
Well-Known Principal Investigators	<ul> <li>Dr. Gregg Stone of Columbia is lead PI for MASTER and FDA trials</li> <li>Dr. Donald Cutlip of Harvard Clinical Research Institute is Chairman for the FDA trial</li> </ul>		



To become a global leader in the development and commercialization of innovative and breakthrough technologies in vascular disease treatment



# Addressing a Major Unmet Medical Need

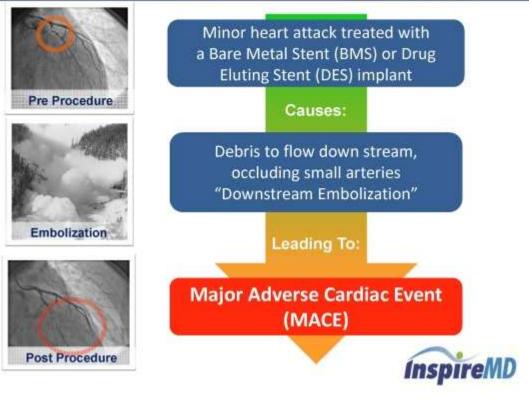






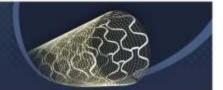


# Standard of Care in Treating Acute MI is Suboptimal



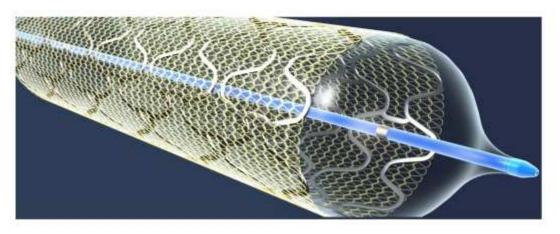


### MGuard<sup>™</sup> Addressing the Acute MI Market



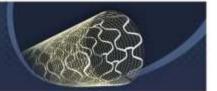
### MicroNet<sup>™</sup> Technology Encasing a Stent

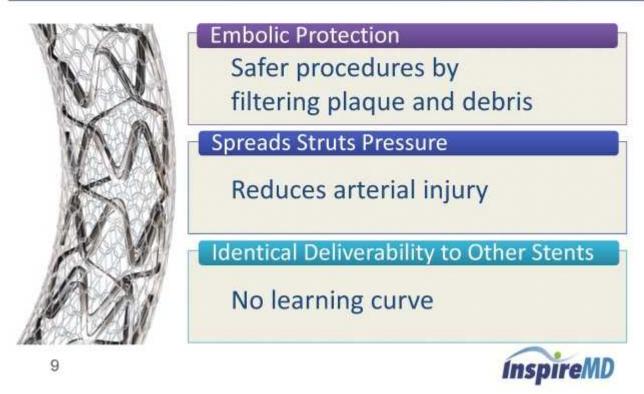
Proprietary design attributes allow for the capture of debris and prevention of embolization downstream





### InspireMD's MGuard™ Design Highlights





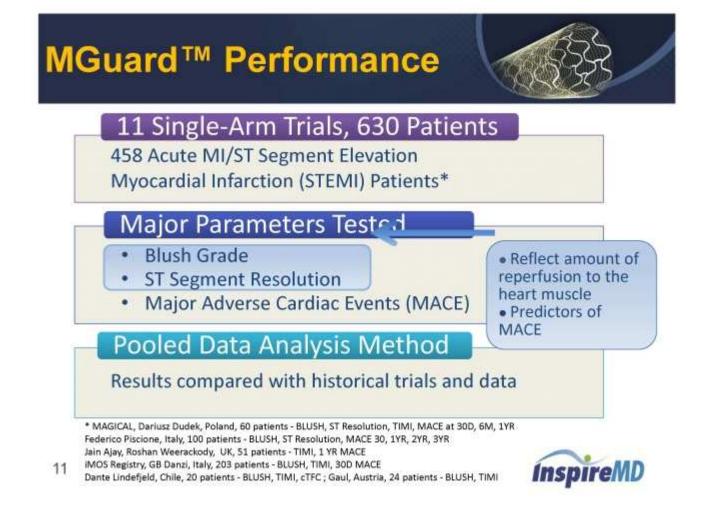
## InspireMD's MGuard™ MicroNet™ Technology Integrated with Stent

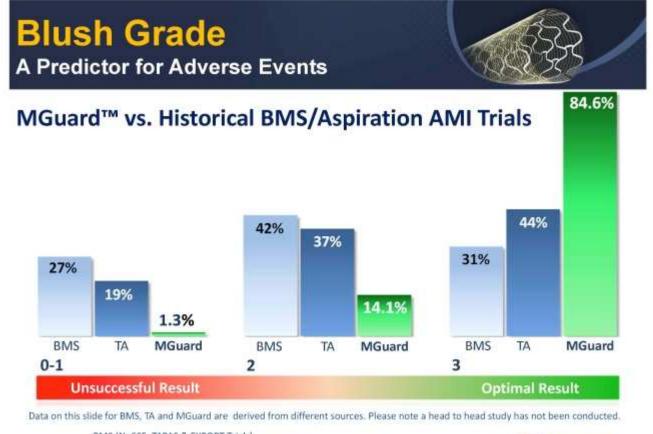
Euro PCR Symposium, 2011



Online Video of InspireMD's MGuard

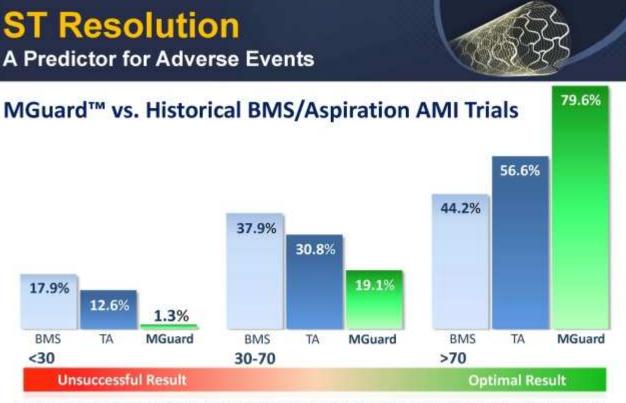






12 BMS (N=665, TAPAS & EXPORT Trials) TA (N=655, TAPAS & EXPORT Trial Aspiration arm) MGuard (N=234, MAGICAL, Piscione, IMOS, Lindefjeld, Gaul)





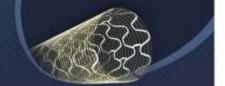
Data on this slide for BMS, TA and MGuard are derived from different sources. Please note a head to head study has not been conducted.

BMS (N=665, TAPAS & EXPORT Trials)

13 TA (N=655, TAPAS & EXPORT Trial Aspiration arm) MGuard (N=157, MAGICAL, Piscione)



### MGuard<sup>™</sup> First Randomized Trial Results



90%

**Objective:** To assess the efficacy of MGuard in microvascular reperfusion impairment during primary PCI, compared with bare metal stents (BMS).

Method: STEMI patients in 3 Chilean centers, randomized for MGuard (n = 20) or a bare metal stent (n = 20). Blinded experts performed off-line analysis

Results: MGuard significantly improved microvascular reperfusion results compared with traditional BMS treatment in primary PCI



# MGuard<sup>™</sup> Data Support Reduction in MACE in AMI



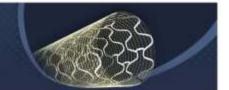
Data on this slide for BMS, TA and MGuard are derived from different sources. Please note a head to head study has not been conducted.

MACE = Cardiac death, MI, and TLR BMS, HORIZONS AMI trial BMS arm

15 DES, HORIZONS AMI trial BMS arm DES, HORIZONS AMI trial DES arm MGuard, Magical, Piscione, Weerackody, iMOS N= 414 (30D,1Y), N=89 (2Y,3Y) OS



### MASTER Post Marketing Trial, Ex US



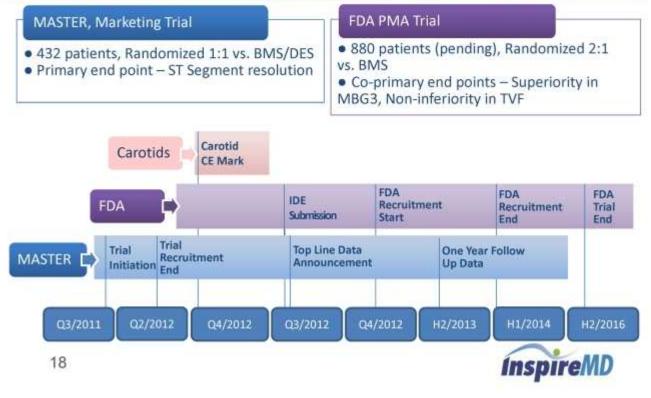
Enrollment	Start: Q3/2011, End: Q2/2012		
Objective	Evaluate MGuard compared to BMS and DES in achieving better myocardial reperfusion		
Primary End Point	Increase in frequency of complete ST resolution		
Secondary End Point	Blush, TIMI, and MACE at 30 days, 6 months, 1 year		
Population	432, STEMI, Randomized 1:1, MGuard <sup>™</sup> vs. BMS/DES		
Chairman, Pl's	Chairman: Dr. Gregg W. Stone (Columbia University, USA) Pls: Dr. Alexandre Abizaid (Brazil), Dr. Dariusz Dudek (Poland), Dr. Sigmund Silber, (Germany)		
Status	Enrollment Completed (432)		
16	InspireM		

# FDA Registration Trial

Enrollment	Start: Q4 2012, End: H1 2014		
Objective	Evaluate safety and efficacy of MGuard vs. BMS in STEMI/AMI		
Co-primary End Points	Efficacy: Superiority in myocardial reperfusion: Increase in BLUSH Grade 3 (MBG3) Safety: Non inferiority in TVF (Target Vessel Failure)		
Secondary End Point	MACE at 1 year, TIMI, and ST segment resolution		
Population	880, STEMI Randomized 2:1 vs. VISION stent (BMS)		
Chairman, Pl's	Chairman: Dr. Donald Cutlip, Harvard Clinical Research Institute PI: Gregg Stone, Columbia University		
Status	Protocol approval pending		
17	InspireMD		

Sa

# MGuard<sup>™</sup> Clinical Development Timeline



# Highly Leveragable Platform Technology



### **Product Pipeline**

Building on InspireMD's Platform Technology



# **Intellectual Property**



21

- Patents Filed in US and overseas
- 9 Patents (1 granted, 8 pending)
- Stent platform: US Freedom to Operate legal opinion
  - IP Counsel: Wilson, Sonsini, Goodrich & Rosati

### IP protects Key Attributes of MicroNet<sup>™</sup> Technology





# Experienced Management Team



Chaim Lotan, M.D., F.A.C.C. F.E.S.C Medical Director Hebrew University Hadassah Medical Center



patent

Previous experience: Networks



R&D infrastructure

 Product development . Fully implantable VAD



### Robert Ratini, MSc

- VP Sales & Marketing
- Orbusneich Medical
- Hoevelaken ·Biosensors
- International
- +Abbott Vascular
- Boston Scientific
- Haemonetics





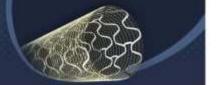
Craig Shore, MBA CFO Previous experience: ·Pfizer, Bristol Myers Squibb, and Dunn and

Bradstreet, General Electric RIT Technologies

(NASDAQ)



# **Board of Directors**





Sol Barer, PhD Chairman of the Board Former Chairman and CEO, Celgene, (NASD: CELG)



Ofir Paz, MSEE/MBA Co-Founder & CEO •Founder, Peach Networks •Microsoft •IDF Officer



Asher Holzer, PhD Co-Founder • Johnson & Johnson's Worldwide Carto System Manager • Biosense, Adar Medical & Kevex Corporation



James Barry +EVP and COO, Arsenal Medical Previous experience +Vice President, Corporate Research and Advanced Technology Development at Boston Scientific +Howmedica Division of Pfizer



Paul Stuka • Managing Dir. Of Osiris Partners Previous experience: • Longwood Partners • State Street Research

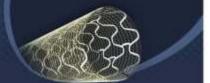


Eyal Weinstein, CPA • CEO, Leorex Previous experience: • Better Online Solutions (NASD: BOSC) • Exseed



23

### **Scientific Advisory Board**





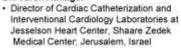
#### Prof. Alexandre A. Abizaid

· Chief of Coronary Interventions at Institute Dante Pazzanese de Cardiologia in São Paulo, Brazil

 Associate-director of TCT (Columbia University, USI



### Dr. Yaron Almagor





#### Prof. Antonio Colombo

- · Director of the Cardiac Catheterization
- · Laboratory at Columbus Hospital
- Chief of Invasive Cardiology at San Raffaele Hospital, both in Milan, Italy



### Prof. Dariusz Dudek

· Associate professor of the Jagiellonian University, Krakow, Poland



### Prof. Elazer Edelman M.D., Ph.D., F.A.C.C

- · Professor of Health Sciences and Technology at
- MIT. Cardiologist at the Brigham and Women's
- Hospital in Boston Directs the Harvard-MIT Biomedical Engineering Center (BMEC)



#### Prof. Eberhard Grube

· Professor of Medicine, Chief of the Department of Cardiology and Angiology at Siegburg Heart Centre, Germany

### Dr. Edo Kaluski, MD, FACC, FESC

- · Director of Cardiac Catheterization Laboratories and Invasive Cardiology at the University Hospital in Newark, New Jersey
- · Co-founder of InspireMD

#### Dr. Martin B. Leon

- · Director, Center for Interventional Vascular Therapy Columbia University Medical Center /
- New York-Presbyterian Hospital, New York NY Professor of Medicine Columbia University College of Physicians and Surgeons New York, NY

#### Prof. Chaim Lotan

- · Head of The Heart Institute Hadassah University Medical Center.
- · Chairman of the Ministry of Health Committee for Certification & Licensing of Coronary Stents

#### Prof. Gregg Stone

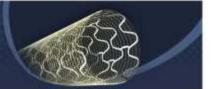
- · Professor of Medicine at the Columbia University Medical Center
- · Director of Cardiovascular Research and
- Education at the Center for Interventional Vascular Therapies at New York-Presbyterian Hospital, and CRF in New York, NY







# Financial Highlights NSPR.OB



\$ in Thousands	3 Months Ended		Year Ended December 31,	
	2012	2011	2011	2010
Income Statement				
Total Revenue	1,138	1,686	6,004	4,949
Cost of Revenues	574	899	3,011	2,696
Expenses				
Research and Development	1,349	343	2,474	1,338
Sales and Marketing	445	428	1,973	1,236
General and Administrative	1,896	1,186	12,275	2,898
Total Operating Expenses	3,690	1,957	16,722	5,472
Other	14	725	936	201
Net (loss) Income	(3,140)	(1,895)	(14,665)	(3,420)
EBITDA excluding share based compensation	(1,904)	(760)	(4,050)	(1,508)

11.4 MM cash balance\*

\$1.7 MM burn rate for Q1 2012

68.2 MM shares outstanding\*\*

\* As of May 15, 2012 \*\* Fully diluted share count is 100 MM including options and warrants outstanding



# Summary

### **Novel Stent Technology**

Core technology aim to change standard of care, 25k sold to date

### Opportunity

\$1.7B dollar initial market, potential to be standard of care

### **Distribution Infrastructure**

30 countries, physician driven

### **Intellectual Property**

Patents filed covering all relevant aspects, Freedom to Operate

### Leadership

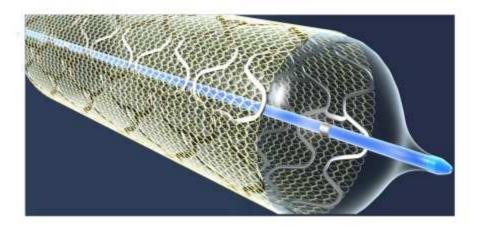
- Prior expertise with Microsoft, Boston Scientific, Abbott Vascular, Biosensors, Pfizer, Bristol Myers Squibb and General Electric
- Entrepreneurship, experience & track record

### Near Term Clinical Trials Led by Well-Known PIs

- Enrollment completed in MASTER trial, headed by Dr. Gregg Stone of Columbia University
- Beginning FDA trial enrollment later this year, headed by Dr. Gregg Stone and Dr. Donald Cutlip of Harvard



### Thank You







### FOR IMMEDIATE RELEASE

### INSPIREMD TO PRESENT AT JMP SECURITIES HEALTHCARE CONFERENCE ON JULY 12 TH IN NEW YORK

Tel Aviv, Israel – July 5, 2012 – InspireMD, Inc. (OTC BB: NSPR) (the "Company" or "InspireMD"), a medical device company focusing on the development and commercialization of its proprietary stent platform technology for use in patients with Acute Myocardial Infarctions, announced today that Craig Shore, Chief Financial Officer, will present at the 7th Annual JMP Securities Healthcare Conference on July 12th in New York City.

### **Presentation Details**

- Date: Thursday, July 12, 2012
- Time: 3 PM
- Location: Chelsea Room, The Peninsula Hotel, 700 5th Avenue, New York, NY.

### About the JMP Healthcare Conference

The 7 th Annual JMP Securities Healthcare Conference will take place at the Peninsula Hotel in New York, July 12 th - 13 th. This institutional investor forum will feature more than 100 publicly traded and privately held companies in the life sciences field.

JMP Securities is a full-service investment bank that provides equity research, institutional brokerage and investment banking services to growth companies and their investors. The firm specializes in four broad growth industries: Technology, Healthcare, Financial Services and Real Estate. JMP's research department covers primarily small and mid-cap public companies

Attendance at this event is restricted to clients of JMP Securities. For full event details and registration information, please click here: <u>http://www.jmpg.com/jmpsecurities/about/conferences/</u>.

### About InspireMD, Inc.

InspireMD is a medical device company focusing on the development and commercialization of its proprietary stent system technology, MGuard  $^{TM}$ . InspireMD intends to pursue applications of this technology in coronary, carotid and peripheral artery procedures. InspireMD's common stock is listed on the OTC BB under the ticker symbol "NSPR".

### About MGuard<sup>™</sup> Coronary Stent

MGuard<sup>TM</sup> combines a coronary stent merged with an embolic protection specifically designed for acute MI patients. The embolic protection is comprised of an ultra-thin polymer micron net that is integrated with the stent. The MGuard<sup>TM</sup> is designed to provide outstanding and lifelong embolic protection, without affecting deliverability. MGuard<sup>TM</sup> is CE Mark approved. Mesh-based protection is now recommended for use in the recent Guidelines of the Task force of Myocardial Revascularization of the European Society of Cardiology (ESC).

MGuard<sup>TM</sup> is currently being investigated in the multi-center international MASTER (MGuard<sup>TM</sup> for Acute ST Elevation Reperfusion) trial. This study has been designed to evaluate the MGuard<sup>TM</sup> stent compared to commercially-approved BMS or DES products in STEMI patients undergoing primary angioplasty. The trial is fully enrolled and preliminary top line results are expected in the third quarter of 2012. Plans for a registration study in the US are also at an advanced stage.

### **Forward-looking Statements:**

This press release contains "forward-looking statements." Such statements may be preceded by the words "intends," "may," "will," "plans," "expects," "anticipates," "projects," "predicts," "estimates," "aims," "believes," "hopes," "potential" or similar words. Forward-looking statements are not guarantees of future performance, are based on certain assumptions and are subject to various known and unknown risks and uncertainties, many of which are beyond the Company's control, and cannot be predicted or quantified and consequently, actual results may differ materially from those expressed or implied by such forward-looking statements. Such risks and uncertainties include, without limitation, risks and uncertainties associated with (i) market acceptance of our existing and new products, (ii) negative clinical trial results or lengthy product delays in key markets, (iii) an inability to secure regulatory approvals for the sale of our products, (iv) intense competition in the medical device industry from much larger, multi-national companies, (v) product liability claims, (vi) our limited manufacturing capabilities and reliance on subcontractors for assistance, (vii) insufficient or inadequate reimbursement by governmental and other third party payers for our products, (viii) our efforts to successfully obtain and maintain intellectual property protection covering our products, which may not be successful, (ix) legislative or regulatory reform of the healthcare system in both the U.S. and foreign jurisdictions, (x) our reliance on single suppliers for certain product components, (xi) the fact that we will need to raise additional capital to meet our business requirements in the future and that such capital raising may be costly, dilutive or difficult to obtain and (xii) the fact that we conduct business in multiple foreign jurisdictions, exposing us to foreign currency exchange rate fluctuations, logistical and communications challenges, burdens and costs of compliance with foreign laws and political and economic instability in each jurisdiction. More detailed information about the Company and the risk factors that may affect the realization of forward-looking statements is set forth in the Company's filings with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K and its Quarterly Reports on Form 10-Q. Investors and security holders are urged to read these documents free of charge on the SEC's web site at www.sec.gov. The Company assumes no obligation to publicly update or revise its forward-looking statements as a result of new information, future events or otherwise.

### **Investor Contact:**

Michael Rice Office Phone: (646) 597-6979 Email: mrice@lifesciadvisors.com

### **Corporate Contact:**

Jonina Ohayon Marketing Director Email: jonina@inspire-md.com OTC BB: NSPR www.inspire-md.com

###